

Building the Foundation for Successful Collaboration and Partnerships

“Hey.... You’re not so Bad Pardner!”



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Partners for Fish and Wildlife Program

Mountain-Prairie Region



- The Partners for Fish and Wildlife Program (Partners program) is the U.S. Fish and Wildlife Service's vanguard for non-regulatory, voluntary citizen and community-based stewardship efforts for fish and wildlife conservation.
- The Program meets the mission of the Service, “working with others, to conserve protect and enhance fish, wildlife, and plants and their habitats for the continuing benefit of the American People”, through voluntary private lands habitat restoration and enhancement projects that benefit high priority federal trust resources.

Since 1987, the Mountain Prairie Region has worked with private landowners to restore wetlands, uplands, rivers, and streams.

Impacting:

**164,000 acres of wetlands,
1,664,000 acres of uplands,
1,898 miles of riparian and
stream habitats**

**In cooperation with more
than 12,500 private
landowners.**



Respect

Open Communication

Partner's Program Cornerstones



Honesty

Flexibility

Trust

What “Golden Nuggets” have to be there for a successful partnership?



◆ Key
Communication
Elements

◆ Build a
Framework

◆ Implement the
Project



COMMUNICATION ELEMENTS

Right Person Needs to take the *Reins* in the Organization!



Meet People “Where They Are” – Both Physically and in Your Communication Style

Communication Elements

Meetings at the Kitchen Table



Eye Contact and Dress Code



Understanding

Build a Safe Environment



Check Egos at the Door



Put yourself in the Other Person's Boots



LISTENING Builds Trust!



Use "we" in Discussions

Ask Questions!



Less Talk....

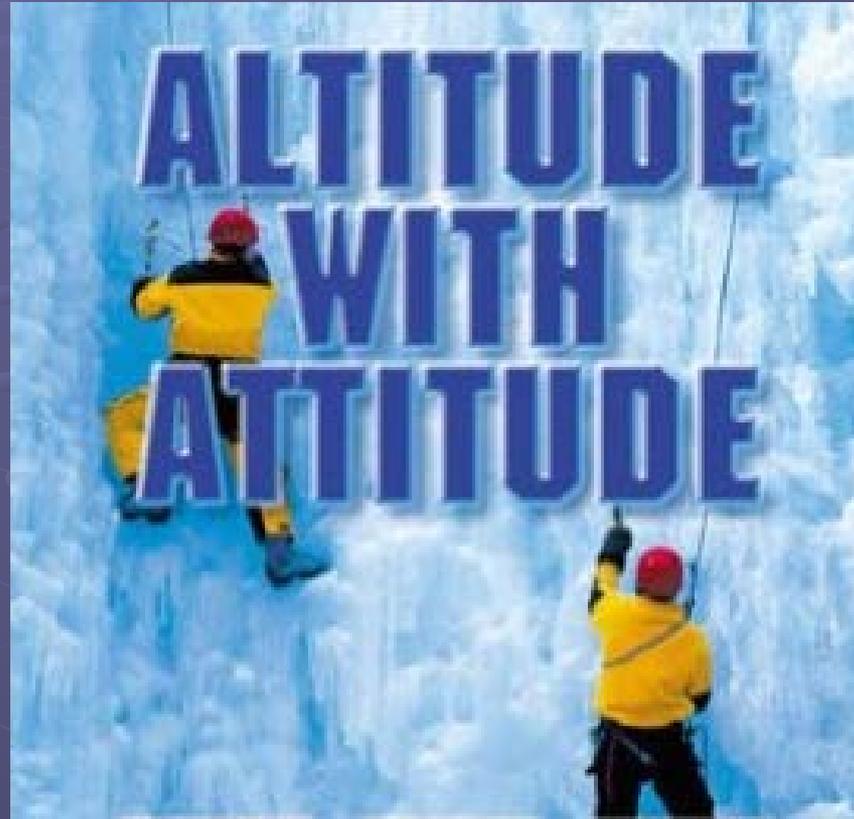


Distractions



What is the Common Goal?

We need each other in this partnership!



Collaboration is being able to look at the whole picture, the whole persons (s) and yourself and not just at the issue/problem at hand.

FRAMEWORK

Framing an Issue for Collaboration:

- Involves defining the problem or issue in a way that considers the various perspectives and directs the efforts toward an outcome or solution that meets the interests of all stakeholders.

Do your homework

How an Issue is Framed will Determine:

- Who needs to be involved in developing a solution (landowners, private and public organizations)
- The range of possibilities that can be considered

Framework

When Framing an Issue (Project):

- What is the problem that needs to be solved?
- Who is concerned or affected by this problem?
- What perspectives need to be understood to solve the problem?
- How can other perspectives and interests be incorporated?

NO “SHOULD”!

IMPLEMENT

Therriault Creek



Before



After

Implement

Glid Project



Before



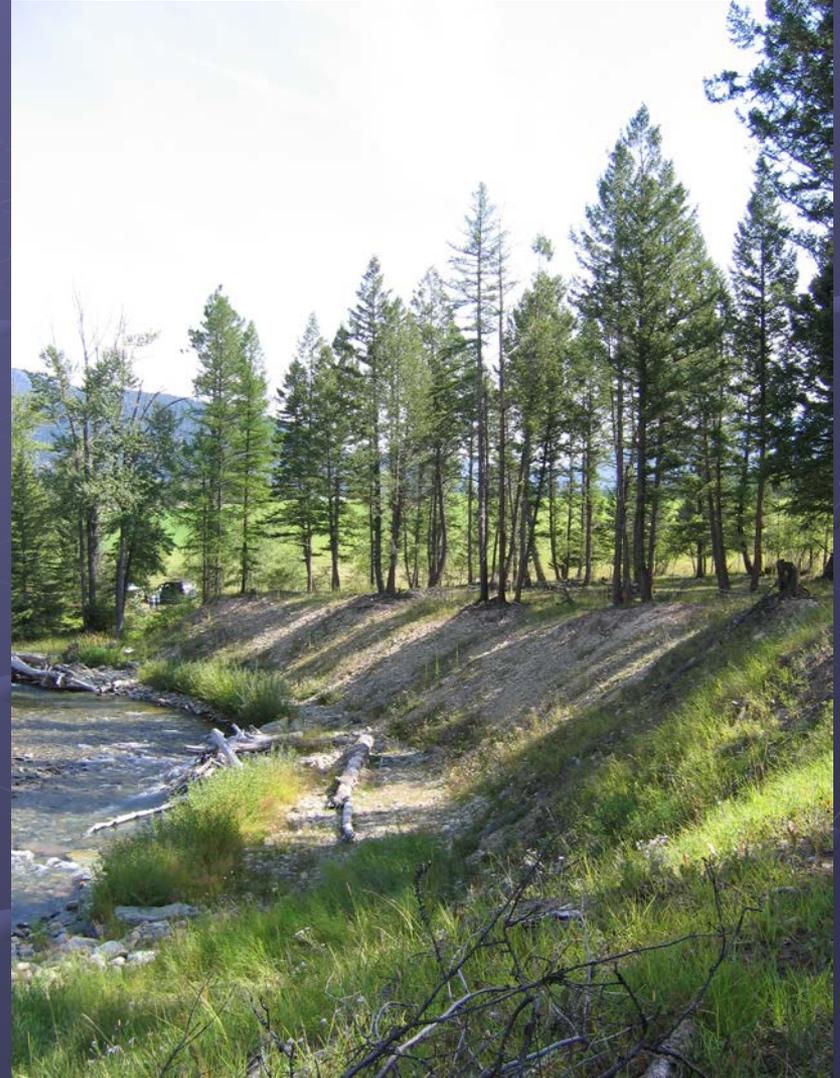
After

Implement



Before

Grave Creek



After

SUCCESSFUL
COLLABORATION IS

A...



Leap of Faith!

Social Event



A stack of several silver coins is shown on a blue background. A green banner is overlaid across the middle of the image, containing the text "Real Investment in the Other Party (parties)".

Real Investment in the Other Party (parties)

**WELL, THERE'S ALWAYS BEEN
GROUPS OF PEOPLE THAT NEVER
COULD SEE EYE TO EYE,
BUT I ALWAYS THOUGHT IF THEY
EVER HAD A CHANCE TO SIT DOWN
AND TALK FACE-TO-FACE
THEY MIGHT REALISE THEY'VE
GOT A LOT
IN COMMON
-CHRIS LEDOUX**



Can have Lasting Colleagues for Life

